

TECH JOBS TOUR

1 Year. 50 Cities. 100,000 Jobs.

#AMERICAISHIRING



JOIN OUR TEAM

VICE PRESIDENT OR DIRECTOR OF BUSINESS DEVELOPMENT

The Director of Business Development will be responsible for identifying, cultivating, closing and managing new sponsorship leads and prospects and engaging and managing existing sponsors on the national and local level. In addition the Director of Business Development will serve as account manager and handle the sponsor relationships, expectations and delivery of value. This role will work create new sponsorship packages and edit existing ones as necessary, working closely with our design team to manage the creation of all necessary assets. This role will handle all sponsorship relationships from start to finish including database management, and post event wrap up.

The Director of Business Development will be required to travel to a majority of the tour stops, handle all sponsor needs on site and may be asked to represent the Tech Jobs Tour on stage throughout the tour and at partner and sponsor events.

The ideal candidate has a commitment to diversity and economic opportunity for all, with 4-6 years of professional experience in business development, sales or a fundraising type role. This position is made for a real go-getter, who is ready to roll up their sleeves as part of a lean by mighty team. Characteristics that describe this individual are highly organized, motivated, detail-oriented, and a self-starter, who can handle multiple projects at once, and is an effective written and oral communicator. Previous experience in tech, start-ups, or campaign work a plus. This position will work remotely but desirable locations include San Francisco, CA, Atlanta, GA, Washington, D.C. or New York City.



ABOUT TECH JOBS TOUR

At the heart of this tour is a commitment to diversity and economic opportunity for all Americans. This recent election, we saw our country more divided than ever. American talent resides all across the country in red states and blue states. It's time to invest in talent outside of Silicon Valley, NY and Boston.

Tech Jobs Tour is hitting the road to 50 cities - to help bridge the divide between employers and the American workforce by hosting career fairs, workshops, mentoring, networking and more. This is more than a jobs tour, it's a listening tour.

We will be bringing tech's biggest innovators to cities across America, to learn, listen and work together to bring economic opportunity and prosperity to all Americans. Our goal is to push the industry towards a higher standard, a technology sector that is representative of the people who live in this country - women, people of color, LGBTQ people, people with disabilities, veterans and more. We believe, together, we can and will change the face of technology to help American workers get the jobs they deserve. Watch our video to learn more here:

bit.ly/TechJobsTourVideo

Learn More + Apply Today: techjobstour.com/jobs/

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